

Guidelines DocsBarcelona Industry Activities 2021

The financing market has 4 different activities: *Speed Meetings, Public Pitch & Speed Meetings, Docs Series Meetings and Rough Cut Pitch* open to projects from all over the world

The financing market activities will take place **online** due the COVID pandemic.

The financing activities will take place from 24th to 28th of May

Speed Meetings, Public Pitch & Speed Meetings and Docs Series Meetings:

The deadline to submit projects is

February 25th, 2021 13:00h (1.00 p.m. (UTC/GTM+1))

Rough Cut Pitch deadline to submit projects is

March 9th, 2020 13:00h (1.00 p.m. (UTC/GTM+1))

Projects received after this date and hour will not be accepted.

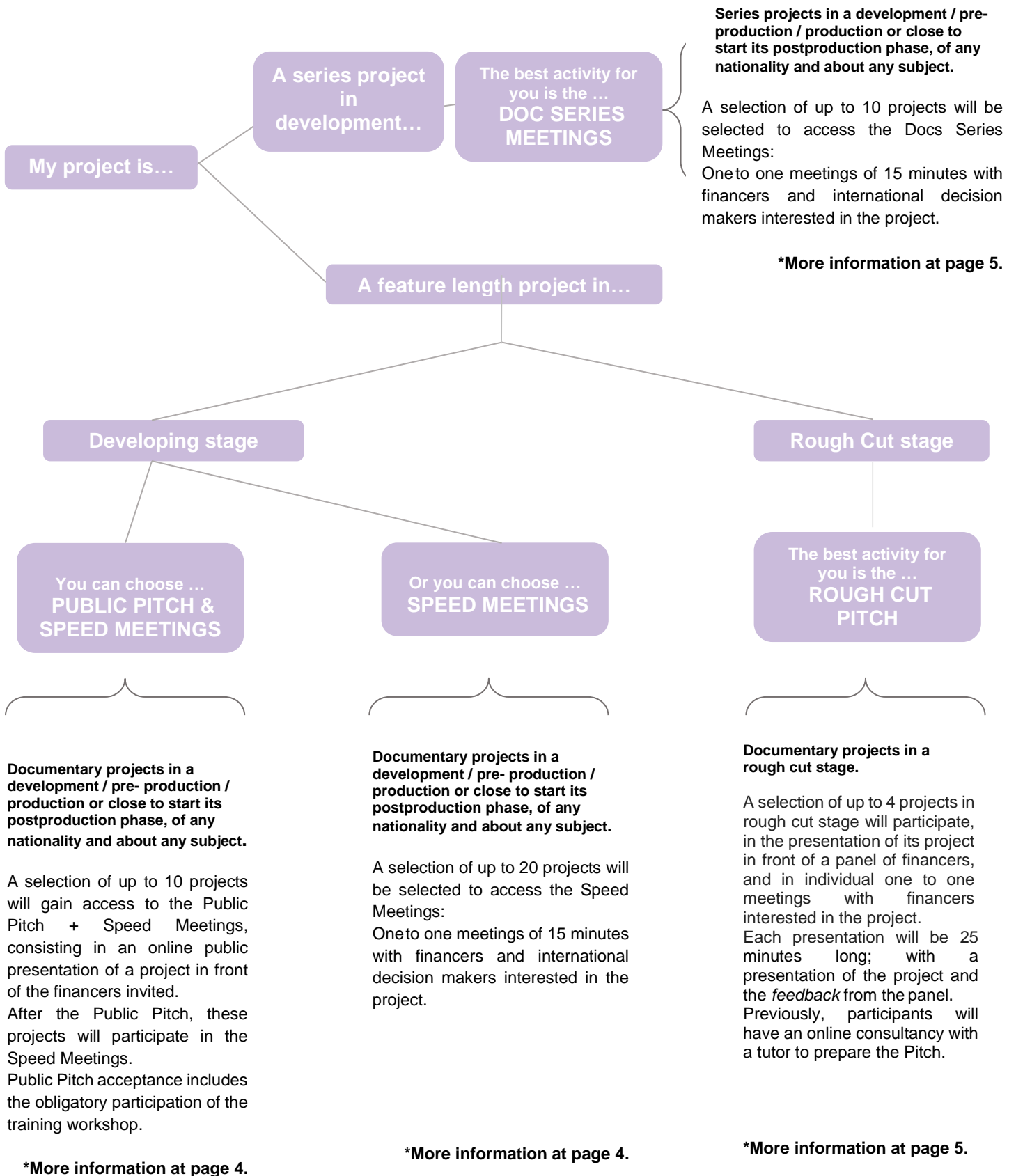
- Only projects that have been submitted through the form that you will find at DocsBarcelona&Me platform will be considered.
- The submission fee is 12,10€ (Vat included).
- Incomplete applications without enough documentation will not be considered for selection.
- DocsBarcelona will communicate results to the selected and not selected projects (of the SM, PP&SM and DSM) on March 19th and the projects selected will be able to make the payment until March 24th (more information about payments in the chapter 5 of this document).
- DocsBarcelona will communicate results to the selected and not selected projects of the Public Pitch & Speed Meetings and Sped Meetings on 19th of March and the projects selected will be able to make the payment until March 24st.
- DocsBarcelona will communicate results to the selected and not selected projects of the Rough Cut Pitch and Docs Series Meetings on 25th of March and the projects selected will be able to make the payment until March 31st.

Regulations for all applicants

1. What projects are eligible?

- Feature-length documentary projects in development phase, pre-production phase, production phase or almost ready to start its postproduction but still have a substantial funding gap. Docs Series Meetings activity, the eligible projects are non-fiction series.
- DocsBarcelona doesn't accept finished projects for the industry activities; if this is the case, you should submit to the Open Call of DocsBarcelona 2022, that will be open in October 2021. The 2021 Open Call is already closed.
- Short documentary projects are not eligible.
- Projects must have international appeal and a filmmaking and creativity quality.
- Projects don't need to have prior financing.
- Projects of any nationality and co-productions from any country will be accepted.
- There is no limit of project submissions per company / person, although it's very unlikely that more than 2 projects from one company are selected.

2. In which activities should I submit my project?



3. How to submit a project:

To submit a project to the **Public Pitch & Speed Meetings, Speed Meetings, Rough Cut Pitch** or the **Doc Series Meetings** DocsBarcelona is required:

Be registered at <https://me.docsbarcelona.com/login> and fill out and complete the registration form.

1. In case of Public Pitch & Speed Meetings, Speed Meetings submissions or Docs Series Meetings, **attach a teaser/clip link to display online in the indicated box**. The length of the clip must be of 3 minutes maximum. (If the original language is not **English it must include English subtitles**).
In case of Rough Cut Pitch submissions, **attach a teaser, a selected scene (between 5 and 7 minutes, and the link of the rough cut to visualize the whole project**. (If the original language is not English it must include English subtitles for all the links).
In case of Doc Series Forum submissions, **attach if possible, a teaser/clip link to display online in the indicated box**. The length of the clip must be of 3 minutes maximum. (If the original language is not **English it must include English subtitles**).
2. Attach **one unique PDF document** with a presentation of your project, 2 pages long **in English**. Docs Series Forum PDF document can be 4 pages long. This document needs to include the following information:

Page 1: Teaser / clip link and password if necessary. Technical details (length, language, stage...) indicating the documentary theme (sociology, arts, music, culture, human rights, current affairs, environment, etc.).
Synopsis and treatment (images can be included).

Page 2: Production Company CV, Producer and Director CV, budget and financing plan (it is not necessary for submitted projects to have prior financing. Please, point out the funding opportunities you're looking for at DocsBarcelona (coproduction, distribution, TV rights sales...) and please, specify the territories of interest.

Projects longer than 2 pages will not be accepted. The **name of the document** must be the title of the project in English.

4. Selection process:

- International selection committees made will select up to 10 for the Public Pitch + Speed Meetings, up to 20 for the Speed Meetings, up to 4 for Rough Cut Pitch and up to 10 for the Doc Series Meetings.
- The selection committee will take into consideration:
 - The international potential, quality and cinematographic creativity.
 - The theme of the documentary presented to ensure thematic and style diversity.
 - The CV of the director, producer and Production Company will be taken into consideration. DocsBarcelona is looking for experienced filmmakers but also for new talent
- Maximum of participants by project is 2 people.
- The selected projects information submitted on the application (PDF Document) will be published in a dossier that will be handed out to the Panel of financiers and the decision makers, together with the teaser's link.
- If the project is not selected, we will inform about the decision, but we cannot provide personal feedback to each application due to the high demand of entries.
- If your project is selected, your participation will be confirmed upon payment of the fee(s) before (will not be confirmed until you proceed to do the payment before).
- **Cancellation policy:** In case you cancel your participation at DocsBarcelona, there will not be refund.

5. Industry Fee 2020

<u>Fee for project submission:</u>	12,10€ (Vat included)
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Description of the activity	BASE	Fee (21% VAT INCLUDED)
Public Pitch + Speed Meetings + Workshop	363,64€	440,00€
Speed Meetings	247,93€	300,00€
Docs Series Meetings	219,99€	264,99€
Rough Cut Pitch	264,46€	320,00€

*The fee is for project, the maximum number of people allowed for project is 2.

6. Additional information:

- **Participants must be fluent in English.** English will be the working language from all industry activities at DocsBarcelona. There will not be simultaneous translation services.
- By providing your trailer and images, you give DocsBarcelona permission to use the material for promotional purposes and information materials to participants.
- The participation at DocsBarcelona Industry Activities must be referred into the credits of each project once completed with the DocsBarcelona logo.
- All participating projects in the Public Pitch, Speed Meetings, Rough Cut Pitch and Doc Series Meetings 2021, once finished, are offered a fee waiver code to submit to DocsBarcelona Festival (upon completion). For more information, please contact festival@docsbarcelona.com.

More information about the Public Pitch and Speed Meetings

- In the **Public Pitch** up to 10 projects selected by a committee will have the opportunity to present their project in front of the entire panel of funders and distributors. DocsBarcelona accredited will also be able to access to the Public Pitch.
- Selected projects will have a total of 14 minutes for their presentation, distributed as follows: 7 minutes for the pitch of the project (including the projection of the teaser) + 7 minutes of feedback with the panel of financiers.
- All participants at the Public Pitch will attend the online preparation training workshop given by international experts.



The training is aimed to enhance the project's presentations. Improving financing possibilities of their documentaries.

- 30 projects selected in the Speed Meetings (10 from the activity "Public Pitch & Speed Meetings" and 20 from the "Speed Meetings") will have private individual meetings of 15 minutes online with the financiers invited. The meetings will be per-arranged according to the preferences of financiers. Projects can also request 5 meetings. There is no guarantee that meetings may occur if financiers do not show interest in the project.

Access to the Speed Meetings is restricted to accredited participants.

The Public Pitch + Speed Meetings registration fee for selected projects is 440€ (21% VAT included). The fee includes:

- Participation for two people in the Public Pitch and the Speed Meetings.
- Prior online training with international experts.
- Access to online Master Classes, industry conferences, panels and pitch
- Access to the online Festival screenings
- Access to online networking activities.
- Access to DocsBarcelona&Me including all contacts of the DocsBarcelona accredited professionals.

The Speed Meetings registration fee for selected projects is 300€ (21% VAT included). The fee includes:

- Participation for two people in the Speed Meetings.
- Access to online Master Classes, industry conferences, panels and pitch
- Access to the online Festival screenings
- Access to online networking activities.
- Access to DocsBarcelona&Me including all contacts of the DocsBarcelona accredited professionals.

More information about the Docs Series Meetings

- Non-fiction series projects in early developing stage of any nationality and about any subject.
- The selected projects for this activity will have online individual meetings of 15 minutes with interested financiers. The meetings will be per-arranged according to the preferences of financiers. Projects can also request 5 meetings. There is no guarantee that meetings may occur if financiers do not show interest in the project.

Access to the Speed Meetings is restricted to accredited participants.





The Doc Series Meeting registration fee for selected projects is 264,99€ (21% VAT included). The fee includes:

- Participation for two people in the Docs Serie Meetings.
- Access to online Master Classes, industry conferences, panels and pitch
- Access to the online Festival screenings
- Access to online networking activities.
- Access to DocsBarcelona&Me including all contacts of the DocsBarcelona accredited professionals.

The organization reserves the right to modify dates, schedules and activities if needed.

Any changes will be properly communicated to the participant.

More information about the Rough Cut Pitch

- **Rough Cut Pitch** is for those projects that are at the rough cut stage.
- Each project will be given 30 minutes for presentation, distributed as follows: 15 minutes to explain the project, (where it must include the trailer, as well as a sequence of the project) + 15 minutes of questions and answers with the invited panel of experts.
- One to one meetings of 15 minutes online with the panel invited. The rest of the financiers invited at DocsBarcelona 2021 could also ask for a meeting with the Rough Cut Pitch projects.
- Previous consultancy with Mikael Opstrup aimed to enhance the project's presentations.

The Rough Cuts Pitch registration fee for selected projects is 320€ (21% VAT included). The fee includes:

- Previous online consultancy.
- Participation for two people in the Rough Cuts Pitch.
- One to one meetings with part of the expert panel.
- Access to online Master Classes, industry conferences, panels and pitch
- Access to the online Festival screenings
- Access to online networking activities.
- Access to DocsBarcelona&Me including all contacts of the DocsBarcelona accredited professionals.

CONTACT

Júlia Losada Alsina
Industry Production

jlosada@docsbarcelona.com

Rosselló, 184 2º3º

(08008) Barcelona Telephone: [+34 933 93 12 00](tel:+34933931200)

docsbarcelona.com

